



CONSTRAINTS MANAGEMENT SYSTEMS INC.

SERVICE OFFERING

Constraints Management Systems Inc. (CMS) is a professional business consulting firm that helps companies achieve exponential growth. Our clients obtain and sustain this growth through the design and implementation of a Rapid Profit Growth Strategy for the company.

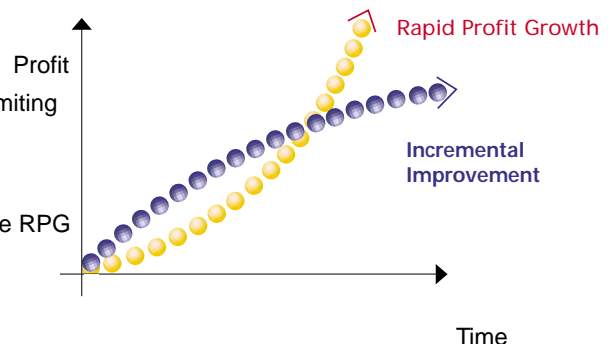
Our Approach

CMS understands that your daily business issues can't simply stop for the development and implementation of a Rapid Profit Growth (RPG) Strategy. In our experience most senior executives and managers find it difficult to effectively manage all their day-to-day activities while simultaneously improving their business. That's why we have developed a practical approach to implementation that provides two key benefits: 'speed-to-value' and 'sustainability'. First, CMS delivers results quickly by helping you focus improvement efforts on the key leverage points of your business while minimizing the disruption of business activities. Second, we ensure that the improvements you experience are sustainable by effectively transferring our knowledge and methodologies to your management team and employees.

Rapid Profit Growth Strategy Development

To develop an effective RPG™ you need to:

- Conduct CMS Business Audit™
- Understand business and profitability constraints
- Understand 'blocking factors' within the supply and demand chain that are limiting throughput
- Determine root causes and break-through solutions
- Develop an implementation plan and build leadership team consensus for the RPG Strategy



Solution Implementation

During implementation, CMS will work directly with your staff in project teams. These teams are usually cross-functional and include a diverse group of people from the executive team down to the shop floor and out to the front lines. CMS may assume many roles during solution implementation including: team leader, team member, project manager, subject matter expert, process facilitator and/or advisor.



SOLUTION IMPLEMENTATION

Internal Focus

Improve Operations

- Reduce plant lead time
- Increase capacity
- Optimize inventory replenishment
- Reduce operating expenses
- Increase responsiveness and flexibility
- Reduce time to market on new products

Improve Finance

- Understand business and product profitability
- Determine the optimum product mix to maximize profitability
- Develop tools for fast and effective decision-making
- Define the corporate scorecard
- Develop throughput-based financial statements

Improve Sales

- Leverage new operational and financial capabilities
- Develop marketing strategies to increase sales of high profit velocity products for new and existing markets

External Focus

Improve Replenishment

- Increase flow through entire supply and demand chain
- Implement solutions to 'blocking factors' in order to increase throughput dollars
- Improve collaboration throughout the supply and demand chain

Training and Education

CMS' training and education services are designed to support solution implementation and/or provide you with an overview of key business improvement concepts. Most of our training and education services are fun and interactive. The format offers a mix of hands-on experiential learning, mini-lecture and questions and answers. All of our trainers have been certified through the Theory of Constraints International Certification Organization (TOC-ICO).

TRAINING AND EDUCATION

Improvement Methodologies

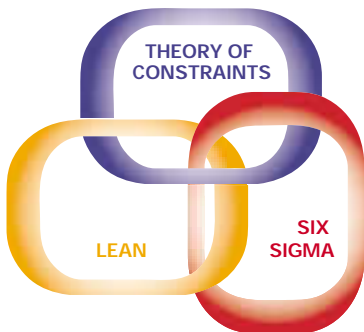
- Theory of Constraints
- LEAN Manufacturing
- Six Sigma

Hands-on Simulations and Workshops

- Manufacturing and Measurement
- Distribution and Replenishment
- Project Management
- Change Management

Constraints Management Expert Training

- Operations Management
- Financial Management
- Supply Chain and Distribution
- Marketing and Sales
- Project Management
- Holistic Strategy and Thinking Processes



Throughput Improvement Simulation™ Process Flow

