



EXPANDING CAPABILITIES

CONSTRAINTS MANAGEMENT SYSTEMS INC.

What Clients Say about Business Performance Intelligence

"BPI provides us with the tools to understand how our business can gain more profitable sales."

*Martino Brambillo, President
Embassy Flavours Limited*

REGISTRATION details:

Date –
Tuesday, June 15, 2010 – 8AM to 5PM

Location –
445 Thompson Drive, Cambridge, ON

Price -
\$690 / person

Light Breakfast and Lunch included
Post Session Networking Event – 5-6 PM

Payment Methods-
VISA, MC, Cheque

Register by -
Email – gracec@cm-sys.com
Phone – 519-740-3449 x101
Fax – 519-740-6654

Deadline -
Two weeks prior to session

Who Should Attend –
Executives and Senior Managers of Manufacturing and Distribution organizations

Constraints Management Systems Inc. is a management consulting and technology firm that increases sales and cash flow by increasing operational capacity, reducing project lead times and improving inventory availability.

Increase Sales by Examining Your Own Business - Workshop

Most manufacturers and distributors lose sales by committing three common mistakes:

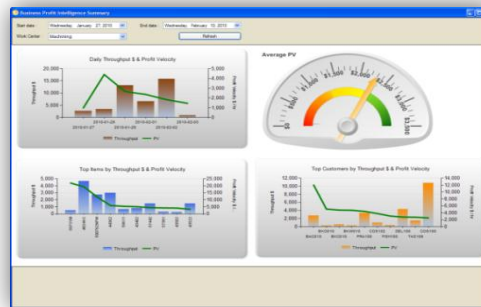
- Pricing based on Profit Margin**
- Producing / ordering the wrong part at the wrong time**
- Missing the right inventory or product when needed**

In order to learn how to self-examine your own business, with an aim to increase sales, please join us for the following:

Constraints Management Systems' (CMS) one day, interactive, "Increase Sales by Examining Your Own Business" workshop, will teach you how to measure and analyze your business to ensure that you stop losing sales. You will see clearly how to understand the magnitude of the improvement opportunity in your business.

By learning how to construct your own Business Performance Intelligence report, you will be able to better direct sales and marketing activities, enable pricing evaluation, redefine areas of additional profitable sales and ensure product availability.

Sample Business Profit Intelligence Report



Some of the Measurements discussed will include:

- Throughput Velocity
- Inventory Imbalance
- Inventory Availability and Stock Outs
- Customer Ship On Time Complete
- Early vs. Late Shipments
- Vendor Performance Indicators

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